

SAVVY CHIC KIDS CONSIGNMENT SELLING GUIDELINES & ACCEPTIBLE ITEMS

At Savvy Chic Kids Consignment, we take great pride in providing Inland Empire families with an opportunity to buy high quality, brand name items at discount prices. When selecting your items to consign, please ensure that they meet the guidelines listed below. This helps to maintain a high quality sale and customer satisfaction. For this reason, Savvy Chic Kids Consignment does NOT accept the following:

Clothing that is 5 years or older. Our customers are looking brand names and current styles. Items that look dated or worn out will be not be accepted and will be returned to you. They DO NOT sell-- but we are happy to donate them to one of our charities who will give them to a local family or child in need.

Faded, Wrinkled, Stained, Smelly, or Damaged Items. Our customers expect to find high quality items, similar to what they would find at a quality children's consignment store. Please take the time to make sure that each of your items are neat, clean, fresh smelling, and wrinkle free. Items that look nice on a hanger will sell more quickly and for a higher price.

Clothing Items from Kmart, Walmart, or other discount stores. Because of their already great low prices, items from these stores have a very low chance of selling the second time around.

Here is a partial list of brands that we WILL NOT accept.

Kid Connection (Walmart)

Healthtex (Walmart)

Girl Connection (Walmart)

George (Walmart)

Baby Connection (Walmart)

Small Wonders (Kmart)

Faded Glory (Walmart)

Wonderkids (Kmart)

Athletic Works (Walmart)

Toughskins (Kmart)

Baby Works (Walmart)

Route 66 (Kmart)

Hanes (Walmart)

MaryKate & Ashley (Kmart)

Garanimals (Walmart)

Smartfit (Target)

Nickelodeon (Walmart)

We will accept children's clothing in sizes 0-16. No adult sizes will be accepted.

Each consignor is limited to 20 items per sex, per size for sizes 0-12 months.

(i.e.: 0-3, 3-6, 6-9, 9-12). Unfortunately, these smaller sizes do not sell as well as the older sizes. Due to a shortage of rack space, we limit the inventory in these sizes. There are no limits in sizes over 12 months (other than the overall 300 total item limit).

Your items will sell much better in the right season.

Spring/Summer Sale: No heavy coats, sweaters, Christmas outfits, wool pants, snow outfits, turtlenecks, Halloween costumes, etc. (Save these for our Fall Sale)

Fall/Winter Sale: No swimsuits, tank tops, sundresses, flip flops, etc. (Save these for our Spring Sale)

We understand that Southern California does not have extreme weather changes. For that reason, we do accept long sleeve shirts, long pants/jeans, t-shirts, lightweight jackets, and cotton sweaters at both sales.

SHOES - We accept infant and toddler shoes size 00-13 and children's shoes size 1-5. No adult size shoes will be accepted. Shoes must be clean top, inside, and bottom. They must be in EXCELLENT (like new) condition to be accepted -- no missing shoe laces, scuffed toes, or bad smell.

TOYS - Toys must be clean. Please wipe off with baby wipes or Clorox wipes to remove dirt and fingerprints.

We will not accept toys that are broken or missing parts. Toys must be functioning and include batteries to be sold. We will test EVERY toy at drop off. Items without batteries or that do not work will sent back with you.

- Outdoor and riding toys that are extremely faded or worn out will not be accepted
- No Happy Meal or fast food toys.
- Only stuffed animals that are new/like-new and clean.
- No recalled toys, damaged toys, or items that could be considered dangerous

BOOKS – Books are excellent sellers! Please ensure that all books have undamaged

covers, free of writing and without torn pages.

GEAR - Baby gear should be clean, functioning and have all the necessary parts and batteries. We will test each item at drop off to make sure it is working properly.

- Baby gear should not be more than 5 years old.
- No recalled gear, damaged gear, or items that could be considered dangerous.

DÉCOR – We accept decor that is appropriate for a nursery or child’s room or small home décor items such as candleholders, picture frames, lamps, decorator pillows, occasional furniture, and holiday décor. Please no appliances, electronics, or dishes.

- Crib and bedding sets **MUST** be bagged in zippered bedding bags or oversized Ziplocs.
- Bedding and décor should be no more than 5 years old.

ITEM PREP & TAGGING INSTRUCTIONS

SUPPLIES – You will need the following to tag your items for the sale: Wire hangers, 60-67lb., white card stock, safety pins (1” or larger), or tagging gun (optional), heavy clear packing tape, Ziploc bags, zip ties. Supplies and hangers can be purchased inexpensively at Walmart or dollar stores.

CREATING PRODUCT TAGS - Our online consignment program makes tagging your items simple. First input the item’s size, description, and price and determine whether to donate or discount. Please be sure to put the brand on the top line in all caps and the item description in the next line in lowercase letters. Next, print your tags on 60-67 lb. card stock and you’re ready to go.

- **Discount** – all items are sold for your full price on Thursday through Sunday. Monday is 50% off day. You decide whether you would like certain item(s) to be discounted by clicking the discount box on the tagging program. We **highly recommend** discounting your items. Items that are not discounted have a very low chance of selling on the final day when shoppers are in “bargain mode”.

- **Donating** – Click the donate box online if you wish to donate your item if it does not

sell. You may choose to donate some items and not others.

Worthy children's charities in our area will benefit from your unsold items.

If you mark your items for donate, they will automatically discount on the final sale day.

If you mark ALL of your items for donate, you will earn an extra 5% of your sales and will help a local family in need. It's a win-win!

- **Customizing Your Tags** – To help with the sorting process, we ask that every consignor customize their tags with an individualized mark on the lower left hand side. This would be in the location where the donation symbol would appear. Please make sure that the same stamp and ink color is used for every tag. Example: I have a small flower stamp that I used with purple ink to mark each of my tags. **Tags marked for donation DO NOT need this mark.**

TAGGING - It's very important that you use only 60-67 lb. card stock. Regular paper will tear free from your items resulting in tagless items, which we CANNOT SELL. Placing a strip of clear packing tape over the top of the tag before pinning helps prevent tag tearing. Do not hand write or cross out information on printed tags. If you change a price or change your mind about discounting, you must print a new tag.

BARCODES - It is very important that your barcodes print clearly in order to scan properly during checkout. Please print a test page to make sure your barcode looks clear. You must be able to see the complete barcode and whitespaces in between. If you are printing on a color printer, please make sure you choose "Black Cartridge Only." *If you are printing from a Mac computer, please make sure you are in Safari for your tags to format correctly on the page.

PRICING - As a general rule, mark your items roughly 75% OFF what it sold for as a new item. Certain brand-name items and in-demand toys and baby gear will sell for more. It is completely up to you what you would like to charge for your items, but do keep in mind that reasonably priced items will sell more quickly and will be less likely to be marked down or donated at the end of the sale. Think about what you would like to pay for the item if you were buying it. Please mark prices in 50-cent increments. (ie: 3.50 or 4.00, not 3.99)

CLOTHING PREP - You can sell children's clothing from size Newborn to Size 16. Make sure all your garments are clean, wrinkle free and fresh smelling. It is a good idea to look at your items outside in natural light to check for stains. Check each item carefully for holes, missing buttons or loose seams.

Hang garments with the hanger facing the left (like a question mark). Attach tag with a safety pin or with a tagging gun to the upper right front of the garment as you are looking at it. It is a good idea to catch the hanger with the safety pin to help ensure your item doesn't slip off the hanger. **The minimum price for hanging items is \$2.00. If needed, hang two items on the same hanger to equal \$2.00.**

Outfits sell better than single items, especially in the smaller sizes, so when possible, pair bottoms and tops by pinning the bottoms behind the top of the hanger, making sure the pin goes through the hanger.

TOYS, FURNITURE & EQUIPMENT - Toys and baby equipment are excellent sellers! All toys, furniture and equipment must be cleaned, in working order and must include all working parts. ALL battery-operated items will be tested to see if they are working. Items that include small parts must have all of the parts in a Ziploc bag. Attach bag to toy with heavy clear packing tape as well as taping the bag closed. Be careful of where you place the tape so it does not damage the item when it is removed.

MULTI-PIECE TAGGING: If you have a large item with multiple pieces that might get separated, only print a tag for the main part. Put a piece of masking tape on the extra pieces and label them with your consigner number and item number identifying each piece (i.e. 2 of 6, 3 of 6 etc.). Attach extra pieces to the item with tape or zip ties.

LOOSE ITEMS & ACCESSORIES - Loose items must be in Ziploc bags with the tag attached to the inside of the bag with packing tape. Please tape the tag to the inside so that the full tag with barcode is clearly visible. Group like items together. Tape the bags closed with heavy packing tape to prevent bags from being opened.

BEDDING & BLANKETS – This tends to be a slower selling category, so pricing low is recommended and please only bring your best pieces that are no more than 5 years old. Bedding sets must be packaged in clear plastic bedding bags, or in oversized Ziploc bags. Small receiving blankets can be hung over hangers and pinned or packaged in gallon-size Ziplocs.

SLINGS, CARRIERS & NURSING COVERS – These must all be hung and pinned on hangers. (Bjorns can be packaged in original box.)

INFANT & CHILDREN'S SHOES - We accept children's shoes (newborn-children's 5). Shoes must be clean and have minimal scuffing. Shoes should be

attached to each other. The most secure way to do this is with small zip ties. Infant shoes, such as Robeez, can be packaged in Ziploc bags, but be sure to tape them securely closed to prevent them from being removed from their bags. Shoes do have a tendency to lose their mates and/or their tags so proper care in tagging is very important. **No shoeboxes will be allowed.**

ITEMS YOU ARE NOT ALLOWED TO SELL – We will not accept the following:

- Underwear (except for new unopened packages)
- Expired Car Seats or those that are damaged or have been in an accident. You will be required to fill out a car seat waiver at your drop off appointment.
- Old, Broken or Dirty Items
- Pacifiers or bottle nipples (except for new unopened packages)
- Opened or Expired Cans of Infant Formula
- Recalled Toys, Gear or Furniture of any kind.
- Boxed Puzzles and Games (unless new). We have had too many customer complaints of missing pieces.
- Clothing and Shoes from Wal-Mart or Kmart

RECALLED ITEMS - To insure the safety of our customers, Savvy Chic Kids Consignment cannot sell recalled items. To view the most recent list of recalled item, please visit www.cpsc.gov.

We are here to help! If you have any questions or concerns, please feel free to email us at savvychickids@gmail.com. You can also post tagging, pricing and item prep questions on our Facebook page at www.facebook.com/SavvyChicKidsConsignment. We have many experienced consignors on our page that would love to help answer your questions and share their tips!

We are looking forward to meeting you in person at the sale!

The Savvy Chic Kids Team
www.savvychickids.com